



ECON 310 - MACROECONOMIC THEORY

Instructor: Dr. Juergen Jung

Towson University

Disclaimer

These lecture notes are customized for Intermediate Macroeconomics 310 course at Towson University. They are not guaranteed to be error-free. Comments and corrections are greatly appreciated. They are derived from the Powerpoint©slides from online resources provided by Pearson Addison-Wesley. The URL is: <http://www.aw-bc.com/williamson>

These lecture notes are meant as complement to the textbook and not a substitute. They are created for pedagogical purposes to provide a link to the textbook. These notes can be distributed with prior permission. This version compiled September 19, 2016.

Chapter 4: Consumer and Firm Behavior

- Behavior of the representative consumer
- Behavior of the representative firm

Topics

- Consumers/households:
 - Preferences
 - Budget constraints
 - Optimization problem and derive demand for consumption and leisure
- Firms:
 - Production technology
 - Market structure
 - Profit function and derive demand for production

Representative Consumer

- The representative consumer gets utility from consumption and leisure:

$$U(C, l)$$

- Suppose two bundles (C_1, l_1) and (C_2, l_2) - bundle 1 is strictly preferred if:

$$U(C_1, l_1) > U(C_2, l_2)$$

- indifferent if:

$$U(C_1, l_1) = U(C_2, l_2)$$

- Remember 3 properties of utility curves:

- 1 More is preferred to less
- 2 Diversity in consumption
- 3 Consumption and leisure are normal goods - not inferior goods

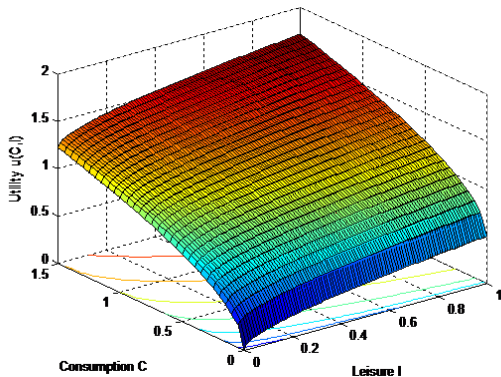
Representative Agent: Robinson Crusoe



-Ron Embleton

An example of Indifferent Curves

$$U(C, I) = c^{\frac{1}{2}} + (I)^{\frac{1}{2}}$$



Contour Plot

Indifferent Curve is locus of all (C, I) points giving the same utility level

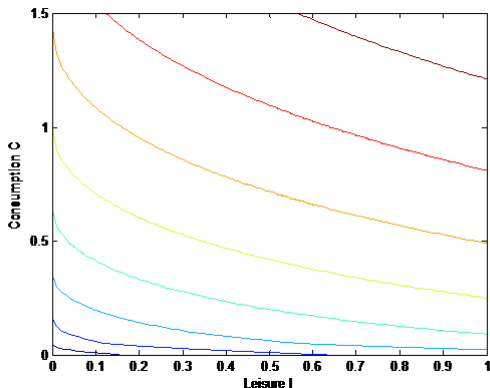
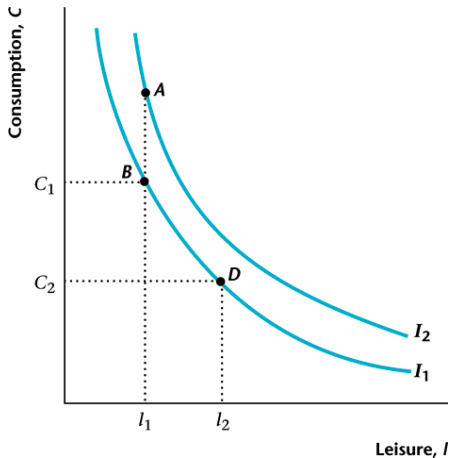
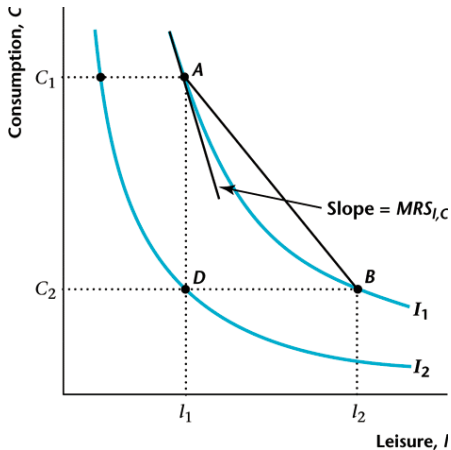


Figure 1: Indifference Curves)



Properties of Indifference Curve

Figure 2: Properties of Indifference Curves



Marginal Rate of Substitution

- Marginal Rate of Substitution (MRS): the rate at which the consumer is willing to substitute leisure for consumption.
- The slope of the curve is equal to the *Marginal Rate of Substitution*

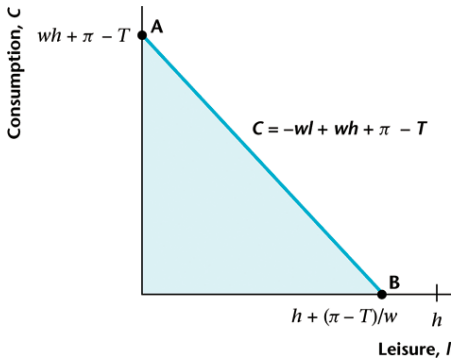
Budget Constraint

- Rewriting this in terms of the two goods, consumption and leisure:

$$C = w(h - l) + \pi - T$$

- If $T > \pi$, dividend less than taxes $\pi - T < 0$
- If $l=0$ then $C = wh + \pi - T$
- If $C=0$ then $l = h + (\pi - T)/w$

Figure 3: Budget Constraint ($T > \pi$)



$$C = w(h - l) + \pi - T$$

- If $T < \pi$, dividend more than taxes $\pi - T > 0$
- If $l=0$ then $C = wh + \pi - T$
- If $C=0$ then $l = h + (\pi - T)/w$ but $l > h$
- So suppose $l = h$ or spend all time on leisure still have $\pi - T$ to consume
- Kink at $l = h$
- Possible to consume anywhere below kink $C \leq \pi - T$

Figure 4: Budget Constraint ($T < \pi$)

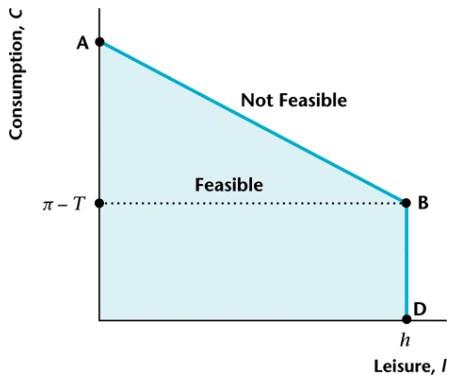


Figure 5: Consumer Optimization

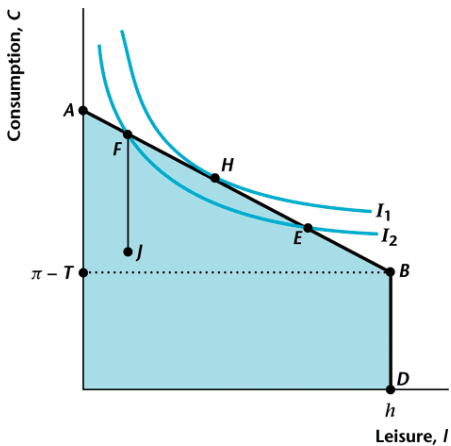


Figure 6: Corner Solution no work!

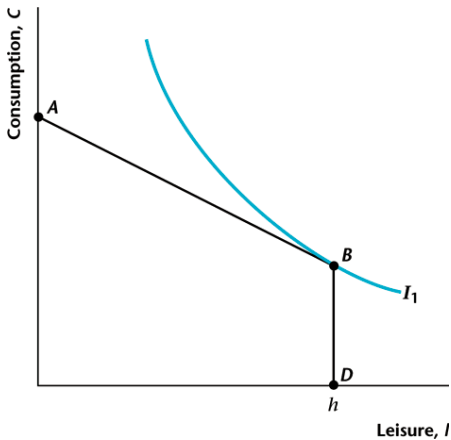


Figure 7: Increase in $\pi - T$

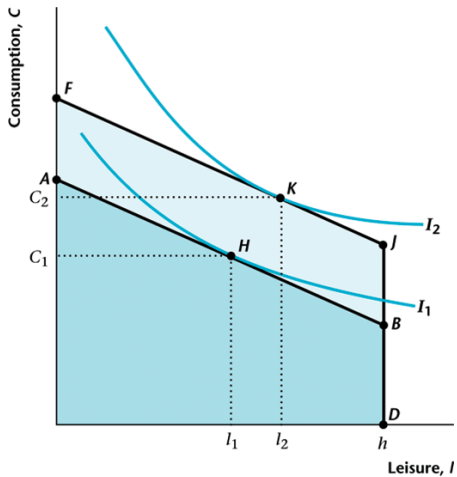
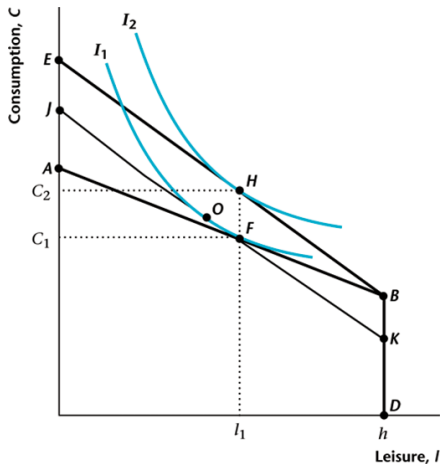


Figure 8: Effect of a Increase in the Wage



Effect of a Increase in the Wage

- See previous figure increase in w pivots the budget line upwards (C becomes cheaper)
- What exactly happens? In the figure decompose 2 effects $TE = SE + IE$
- Increase in wage increases price of leisure relative to consumption
 - *Substitution Effect*: causes consumption increases and leisure to decrease or N^s to increase
 - *Income Effect*: increase in wage income, cause consumption and leisure to increase
- Total effects: if $SE > IE$ then leisure falls if $SE < IE$ then leisure increases

Labor Supply

- Function relates labor supply to the price of labor

$$N^s(w) = h - l(w)$$
$$\frac{\partial N^s(w)}{\partial w} = -l'(w) = ?$$

Figure 9: Labor Supply

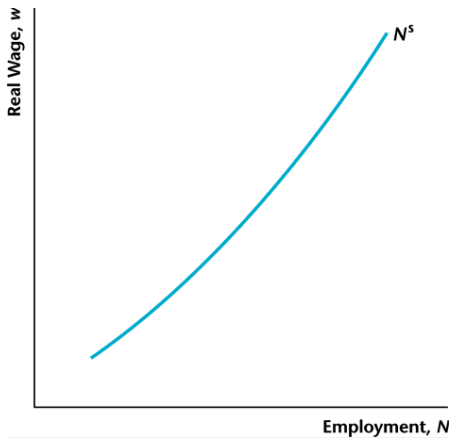
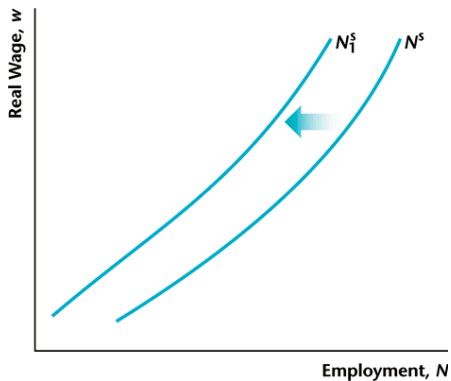


Figure 10: Increase in π or decrease in T



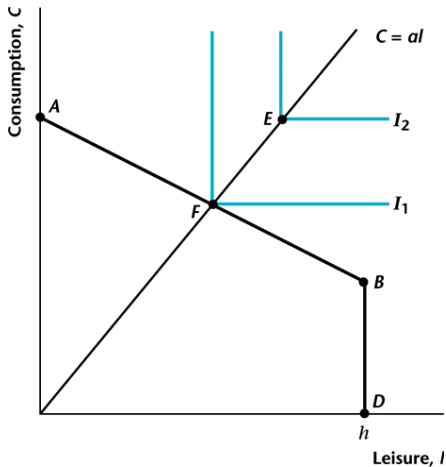
Example: Perfect Complements

- Utility function is:

$$U(c, l) = \min\left[\frac{c}{a}, l\right]$$

Example: Perfect Complements (cont.)

Figure 11: Perfect Complements



Data

- Assume that real wages are the only factor affecting labor supply
- Over time real wages increase, while weekly hours decreased
- Downward sloping labor supply? Puzzle?
- Income effects dominate substitution effects
- Other factors: Skill premia, change in labor market participation.
- Macro-labor...

Why do Americans work so hard?



Production Function

- Output is produced according to a production function: $Y = z \times F(K, N^d)$
- z : total factor productivity - higher is z , the higher is MPN and MPK .
- K : amount of capital the firm hires
- N^d : amount of labor the firm hires

Figure 12: Production Function and MPN

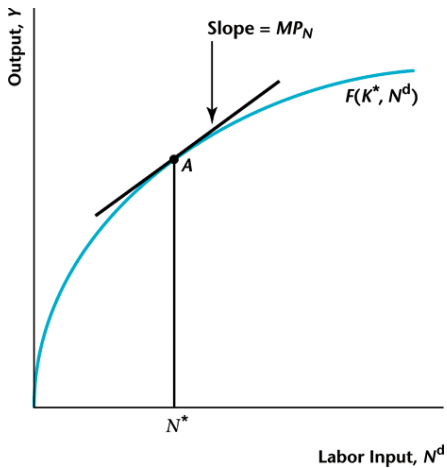
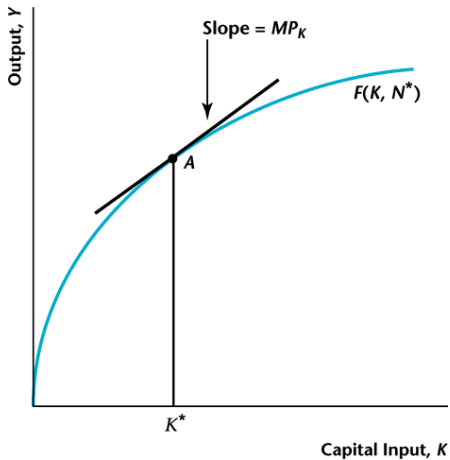


Figure 13: Production Function and MPK



Production Function Properties

- Constant returns to scale (CRS):

$$z \times F(a \times K, a \times N) = a \times z \times F(K, N)$$

- Positive Marginal Product of Labor and Capital.

$$\frac{\partial}{\partial K} zF(K, N) = MPK > 0$$

$$\frac{\partial}{\partial N} zF(K, N) = MPN > 0$$

- Diminishing Marginal Product of Labor (and Capital).

- As you increase labor or capital, it's marginal product decreases:

$$\frac{\partial^2}{\partial K^2} zF(K, N) < 0$$

$$\frac{\partial^2}{\partial N^2} zF(K, N) < 0$$

Production Function Properties (cont.)

- Marginal Product of Capital Increases as Labor Increases (and vice versa)

$$\frac{\partial^2}{\partial K \partial N} zF(K, N) > 0$$

Figure 14: MPN Labor Schedule

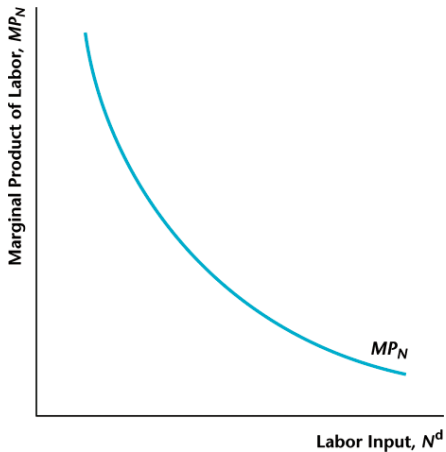


Figure 15: Adding Capital increases MP_N , KSC

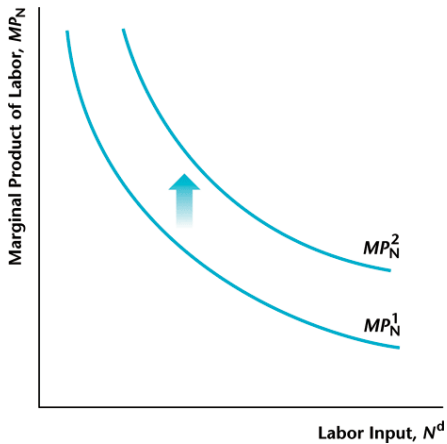


Figure 16: Increases in TFP

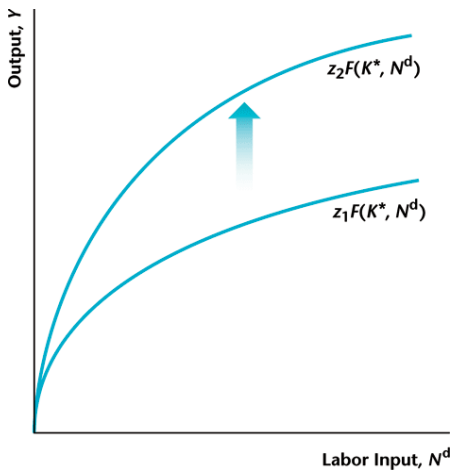
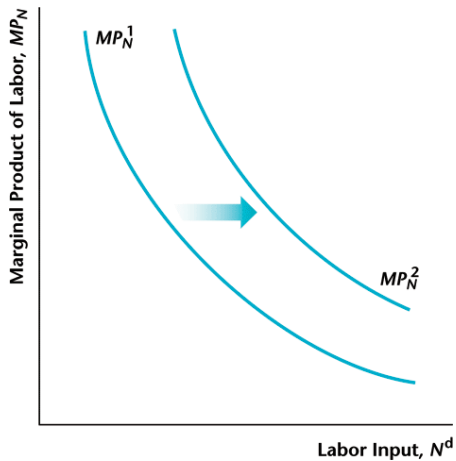


Figure 17: Effect increases in TFP on MPN



Solow Residual

- Production function specification - Cobb-Douglas

$$Y = zK^\alpha N^{1-\alpha}, 0 < \alpha < 1$$

- CRS - homogeneity properties
- Capital receives α share of Y and labor $1 - \alpha$

$$z = \frac{Y}{K^\alpha N^{1-\alpha}}$$

or

$$\ln(z) = \ln(Y) - \alpha \ln(K) - (1 - \alpha) \ln(N).$$

Figure 18: Solow Residual

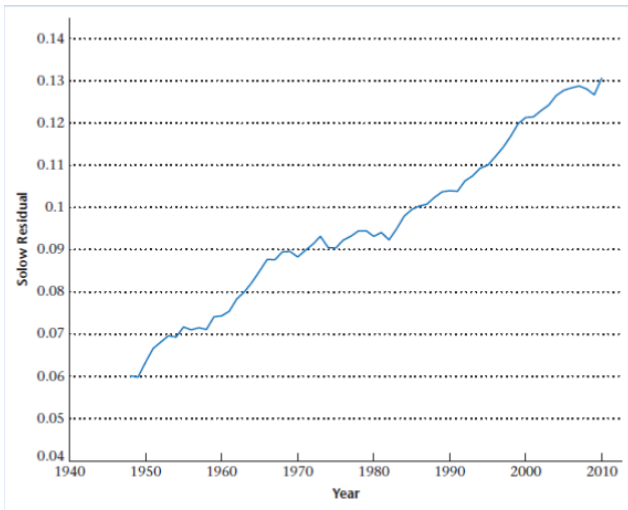


Figure 19: Profit Maximization

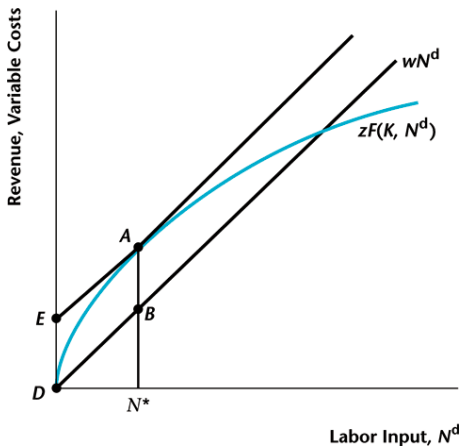
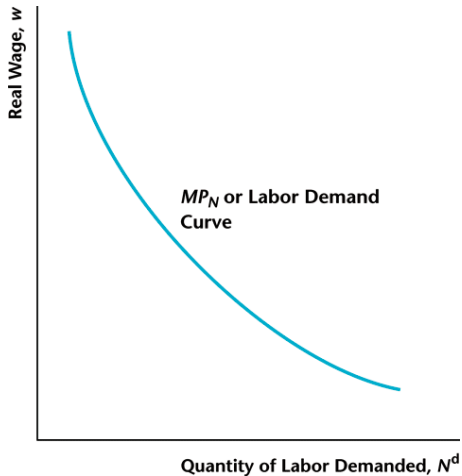


Figure 20: $MPN = N^d$



Productivity in the 2008-2009 Recession

- Problem: Timely measures of total factor productivity are not available, as we measure the capital stock with a lag.
- Can get timely measures of average labor productivity
- Closely related to total factor productivity, but not the same thing

Puzzle

- In the 2008-09 recession, average labor productivity has declined much less than in typical recessions of the same severity.
- Why? Potential reasons are:
 - The causes of the 2008-09 recession are different → housing sector problems and problems in the financial system.
 - Long term shifts in employment across sectors → from construction and manufacturing to services

Figure 21: Average Labor Productivity

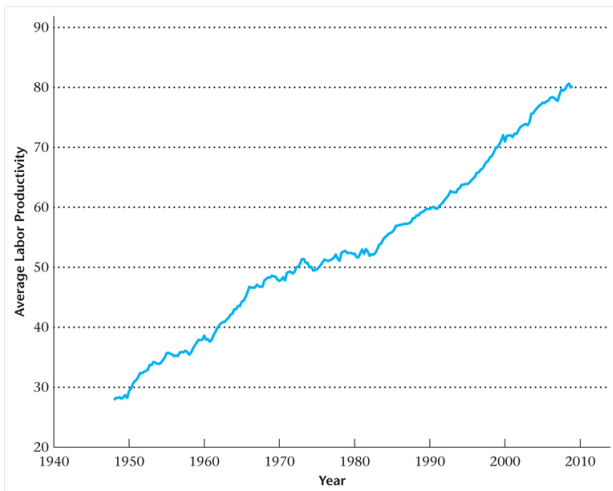


Figure 22: Percentage Deviations from Trend in Average Labor Productivity

